



Cognus

No Limits on Learning

Education Services Price List 2021-22



Price List

Dear all,

This time last year we wrote to you outlining the offer of services Cognus will continue to provide and confirming that prices were i) not changing for the third year running, and ii) would be reviewed during the year.

We now write to you, having developed the service offer after considering feedback from our customers about what they want and need to support our local families and Children/Young People (CYP).

Thank you to all of you for supporting the services we have provided through the lockdown and in shaping how we deliver to our CYP and families in the most effective way possible. We know how hard times have been and genuinely recognise and appreciate the incredible efforts everyone has made to continue delivering services to families on a daily basis whilst facilitating access for the Cognus teams.

As we continue to move through the lockdown and recovery stages, we hope that this offer finds you all well and healthy and that you enjoyed a welcome half-term and the upcoming summer break.

Since 2017, the costs of delivery (wages, pensions, NI) have increased by more than 11% and we have not increased 99% of prices during this time. Unfortunately, we cannot maintain the same prices and offers for the future. We do want to give you time to consider the rise described below and have cultivated a timeframe for the impact of any rises. We will also continue to generate revenue from outside of the borough which goes towards maintaining services and keeping prices as low as possible for our Sutton partners. To be as fair as possible, we are taking the following approach:

- 1) Any order received up to the 31st August 2021 will be priced using the existing prices, except for the Music Service and ELSA training;
- 2) Any order received on or after the 1st September 2021 will be at the new prices quoted in the brochure (5% increase to current prices), except for the Music Service and ELSA training;
- 3) As agreed with the Cognus Board, schools that were previous shareholders will continue to receive a 5% discount on all orders for three years from April 1st 2021 (as in previous years, we do not apply discounts to the Music Service, as their prices are already subsidised by Arts Council England and the Department for Education)
- 4) For all those wanting to discuss orders for 2021/22 and beyond, please contact Business Support either by responding to this email or on 0208 323 0450 on 020 8323 0450 or orders@cognus.org.uk, who will liaise with the relevant services and arrange a mutually convenient time for you to speak;
- 5) We continue to work with London Borough of Sutton Commissioners and any benefits to schools that result from this will be passed on as early as possible.

If there is anything that you do not see in the brochure that you would like to have available to you/your school or setting, please do get in touch and we will discuss what can be achieved at the best possible price.

We look forward to working with you in the future and if you have any questions, please do not hesitate to get into contact with any of the Cognus team.

Yours sincerely,
Bob Harrison
Services Director

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AUTISM

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
AUT001	Autism CPD	Provision for bespoke training or advice to school staff in supporting children and families affected by Autism. Depending on the topic, this can be a 2/3 hour INSET or across two staff meetings.	Up to 30 staff members	£360 for 2-3 hours	£378.00
AUT002	Autism Observation/ Pupil Advice	Specific pupil advice. 90 minutes spent at your premises. A combination of: observation, parent meeting, staff meeting and written recommendations.	Per person	£180	£189.00
AUT003	Autism Report and Intervention Plan	Following observation, report detailing analysis of behaviour from observation, discussions with relevant parties and recommendations for support. May be used for statutory assessment.	Per person	£180	£189.00
AUT004	Understanding Diagnosis Sessions	3 one to one pupil intervention sessions to explain/ disclose the diagnosis. Personalised book created for each pupil to help understand their identity and explain it to others. Initial meeting with parents and school, plus email feedback to school and parents following each session.	Per pupil	£525	£551.25
AUT005	Direct Pupil Support	<ul style="list-style-type: none"> Emotional Wellbeing Sibling Support 5 x 45 minute sessions plus tailored feedback meeting for school and/or parents.	Per pupil	£450	£472.50
AUT006	Autism Champion Supervision	Group supervision after the first year. 6 x 1 hour sessions over a year. (Minimum numbers required).	Per person	£120	£126.00
AUT007	Autism Friendly School Audit	One day school audit including learning walks, observations and consultation considering policies, teaching, learning, assessment and staff training. Report with summary and recommendations for action.	Per package	£900 £1800 with follow up visit and certificate	£945.00 £1890.00
AUT006	Autism Champion Supervision	Group supervision after the first year. 6 x 1 hour sessions over a year. (Minimum numbers required).	Per person	£120	£126.00
AUT007	Autism Friendly School Audit	One day school audit including learning walks, observations and consultation considering policies, teaching, learning, assessment and staff training. Report with summary and recommendations for action.	Per package	£900 £1800 with follow up visit and certificate	£945.00 £1890.00

Bespoke packages can be developed and purchased, please contact the AutismTeam for more information.

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ATTENDANCE

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
ATT001	Attendance consultancy and home visits	Attendance related advice and support for schools	Per half day	£300	£315.00
ATT002	Attendance CPD for schools	Bespoke Attendance related CPD for schools	Per session	£180	£189.00
ATT003	Individual student packages of support	Receiving referral, making contact with family, assessing needs and putting in place 'wrap-around' support package to improve attendance and related outcomes for the individual.	Per referral	From £750	From £787.50

BEHAVIOUR SUPPORT

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
BST001	Behaviour Support, Package for individual pupils	A 6-week package of support for an individual pupil. Weekly 1-hour sessions and a final report. Includes lesson observation, meeting with parents and school, pre and post assessment.	Per package	£750	£787.50
BST002	Behaviour Support - Small group max 4 or 6 students	A 6-week package of small group support for pupils e.g. social skills. A weekly 1-hour session with a final report	Per package (4 students)	£1,200	£1260.00
			Per package (6 students)	£1,400	£1470.00
BST003	Behaviour Support Surgery	Termly behaviour link surgeries. 2-hour sessions of advice with recommendations for multiple students for multiple staff	Per session	£300	£315.00
BST004	Behaviour Support Link	Termly behaviour link meeting. 2-hour sessions of advice with recommendations for multiple students with 1 staff member	Per session	£180	£189.00
BST005	Behaviour Support	Behaviour intervention strategies to support an individual child. Initial meeting with parents and school, including a child observation in setting. A bespoke report and feedback session are provided.	Per package	£450	£472.50
BST006	Behaviour Observation	Observation of child in setting, includes report detailing analysis of behaviour. May be used for statutory assessment.	Per person	£180	£189.00
BST007	Behaviour support - Whole Class	Behaviour observation for whole class teaching and strategies, includes bespoke report and feedback session.	Per person	£225	£236.25
BST008	Behaviour Support - Meeting & Strategy	To attend multi agency meeting for children not known to the service within the last 6 months to provide strategies and assessment of suitability for direct work.	Per person	£90	£94.50

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EDUCATIONAL PSYCHOLOGY (more details in appendices attached)

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
EDPSY1	Ed Psych ELSA	ELSA Training – 6-day initial training programme of 6 days spread over Autumn and Spring terms. The package includes one years' supervision on completion of training (see below). (Minimum numbers required.)	Per delegate	£595	£595
EDPSY2	Ed Psych ELSA Supervision	ELSA supervision after the first year. 6 x 2-hour sessions over a year.	Per delegate	£150	£157.50
EDPSY3	Individual support and therapeutic intervention	<p>We are able to offer sessions utilising frameworks such as solution focused behaviour therapy and cognitive behaviour approaches to support children and young. Please see attached educational psychology brochure for further details.</p> <p>*Requests for intervention work should initially be discussed with school EP who will be able to provide further clarity regarding duration of input and appropriateness of intervention.</p>	Per piece of work	<p>Intervention of 8-10 sessions £600</p> <p>'Brief' intervention of 4-5 sessions £350.</p>	<p>Intervention of 8-10 sessions £600</p> <p>'Brief' intervention of 4-5 sessions £350.</p>
EDPSY4	Ed Psych consultancy /CPD	<p>Educational Psychologist support*:</p> <p>A) 18 hours per annum (1 day a term)</p> <p>B) 36 hours per annum (2 days a term)</p> <p>C) 72 hours per annum (approx. 1 day a month)</p> <p>D) 144 hours per annum (approx. 1/2 day a week)</p> <p>* These are suggestions for packages, and bespoke packages are available on request.</p>	Per hour	<p>A) £90</p> <p>B) £85</p> <p>C) £80</p> <p>D) £75</p>	<p>A) £94.50</p> <p>B) £89.25</p> <p>C) £84.00</p> <p>D) £78.75</p>

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SAFEGUARDING

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
SAF001*	Safeguarding consultancy*	<p>Consultancy and advice in a range of topics - Safeguarding, E-Safety, Prevent, Outdoor Education and School Visits.</p> <p>Bespoke training for Designated Safeguarding Leads Bespoke training for Governors Bespoke workshops for Parents Bespoke training for Pupils</p> <p>(Virtual or face to face delivery as required)</p>	Per half day	£350	£367.50
SAF002*	Safeguarding consultancy*	<p>Consultancy and advice in a range of topics - Safeguarding, E-Safety, Prevent, Outdoor Education and School Visits.</p> <p>Bespoke training for Designated Safeguarding Leads Bespoke training for Governors Bespoke workshops for Parents Bespoke training for Pupils</p> <p>(Virtual or face to face delivery as required)</p>	Per full day	£525	£551.25
SAF003*	Safeguarding consultancy*	<p>Group Supervision for Designated Safeguarding Leads (led by Education Safeguarding Manager/Educational Psychologist).</p> <p>(Virtual delivery)</p>	9 x sessions throughout the year	£300	£315.00

SEN

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
SEN001	SEN and the Law - for Schools, FE Colleges and Charities	Bespoke CPD and staff training relating to SEN. Twilight and/or 2-hour session with materials.	Per session	£300	£315.00
SEN004	SEN Information Webinar	Subject focused information and advice regarding specific SEN matters. 1.5 hour session	Per webinar	£240	£252.00

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SENSORY IMPAIRMENT

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
SIS001*	BSL Training Level 1*	BSL Training for parents, family and teachers/TAs. (Minimum numbers required)	Per person	£300	£300.00
SIS002*	BSL Training Level 2*	BSL Training for parents, family and teachers/TAs. (Minimum numbers required)	Per person	£375	£375.00
SIS003	SIS Assessment	Sensory Impairment Assessment, including report.	Per assessment	£225	£236.25
SIS004	SIS In Class Support	Weekly visits in class across a year	Annual charge	£4,388	£4607.40
SIS005	SIS 1:1 or small group support	6 support sessions over the course of half a term. Includes short report.	Per half term	£525	£551.25
SIS006*	SIS Training and Support Workshop*	Twilight or inset training for staff in schools. Variety of topics available. 1 to 2 hour session for up to 15 people.	Per session	£225	£236.25
SIS007	Sighted Guide	Half day's training to become a sighted guide for those with visual impairment.	Half Day	£300	£315.00
SIS008	Habilitation teaching including Mobility Orientation and ILS	1 hour delivery session including planning resource making, delivery and write up	3 hours		£315.00

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SUTTON MUSIC SERVICE

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
<p>As lead partner in the Sutton Music Hub, Sutton Music Service is tasked with delivering the core and extension roles of the National Plan For Music Education, meaning that a wide range of services can be offered on a subsidised basis supported using public funding by the Department for Education and Arts Council England.</p>					
SMS001	Sutton Music Service Charanga Musical School license	Access and use of the Charanga Musical School digital resources for all primary and special schools and settings.	Per year	£-	£-
SMS002	Sutton Music Service Curriculum delivery	Specialist instrumental teachers to provide primary curriculum delivery packages for KS1 and KS2 pupils, including all planning and preparation.	Per hour	£60.00	£60.00
SMS003	Sutton Music Service KS1 Whole Class Ensemble Tuition (WCET)	One term WCET for KS1 pupils delivered by one specialist instrumental teacher offered to classes of 30 pupils over 10 sessions on general musicianship/ voice, djembe or recorder.	Per hour	£52.50	£52.50
SMS004	Sutton Music Service KS1 Whole Class Ensemble Tuition (WCET)	One-year progressive instrumental WCET for KS1 pupils delivered by one specialist instrumental teacher offered to classes of 30 pupils over 30 sessions on general musicianship/voice, djembe and recorder.	Per hour	£52.50	£52.50
SMS005	Sutton Music Service KS2 Whole Class Ensemble Tuition (WCET)	One term WCET for KS2 pupils delivered by one specialist instrumental teacher offered to classes of 30 pupils over 10 sessions on general musicianship/ voice, djembe, recorder, ukulele or guitar.	Per hour	£52.50	£52.50
SMS006	Sutton Music Service KS2 Whole Class Ensemble Tuition (WCET)	One term WCET for KS2 pupils delivered by one specialist instrumental teacher offered to classes of 30 pupils over 10 sessions on general musicianship/ voice, djembe, recorder, ukulele or guitar.	Per hour	£52.50	£52.50
SMS007	Sutton Music Service KS2 Whole Class Ensemble Tuition (WCET)	One Year progressive World Music WCET programme for KS2 pupils led by specialist practitioners from Inspire-Works offered to classes of 30 pupils over 30 sessions with a term each of djembe, samba, dhol or steel pans.	Per hour	£105.00	£105.00
SMS008	Sutton Music Service KS1, KS2 & KS3 Whole Class Ensemble Tuition (WCET)	Bespoke packages can be tailored to your school's requirements at KS1, KS2 or KS3 from £50.00 per hour.	Per hour	£52.50	£52.50
SMS009	Sutton Music Service Running a school band, orchestra or choir	Specialist instrumental teachers to direct or support school bands, orchestras or choirs including all planning and preparation.	Per hour	£60.00	£60.00
SMS010	Sutton Music Service Instrument hire	Loan of student instruments can be arranged with school or directly with parents	Per term	£35.00	£35.00
SMS011	Sutton Music Service Sheet music hire	Hire of sheet music for school bands or orchestras (per item)	Per term	£10.50	£10.50

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THERAPIES

Ref	Title	Description	Unit	Unit Price until 31/08/2021	Unit Price From 01/09/2021
TH001	Occupational Therapy (OT) Assessment	A Full Assessment of need including a report with recommendations for ongoing interventions to maximise long-term-outcomes.	Per assessment	£525	£551.25
TH002	Speech and Language (SaLT) assessment	A Full Assessment of need including a report with recommendations for ongoing interventions to maximise long-term-outcomes.	Per assessment	£450	£472.50
<i>All below descriptions relate to both Speech & Language and Occupational Therapy</i>					
TH003	Cognus Therapies Silver Package	18 hours of support can be used for both OT and SaLT (assessments, therapy and training)		£1,260	£1323.00
TH004	Cognus Therapies Gold Package	30 hours of support can be used for both OT and SaLT (assessments, therapy and training)		£1,950	£2047.50
TH005	Cognus Therapies bespoke package	Bespoke packages of support (therapy provision and training)	Per hour	£75	£78.75
TH006	Examination Access Arrangement Testing	A Full Assessment of need including a report with recommendations	Per assessment	£150	£157.50

